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Our experience

Advice. Beyond investing.

Compass Wealth Management Group

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**Todd Starkey, CFP®, CRPC®, CIMA®**  
Senior Vice President—Wealth Management

**Timothy L. Nunno, CFP®**  
First Vice President—Wealth Management  
Associate Director—Sales Manager

**Candace Starkey**  
Senior Registered Client Service Associate  
Team Administrator

**Ellen M. Lausterer**  
Senior Registered Client Service Associate

**Karin C. Sells**  
Senior Client Service Associate

# Compass Wealth Management Group

## Set your course



“Our clients know we always put their best interests first. The trust, service and integrity we bring has helped us build long-term relationships that span generations.”

– Compass Wealth Management Group

As a family practice, we are singularly dedicated to understanding your distinct financial needs and protecting the lifestyle you have so carefully built. Our years of experience are supported by the industry designations we’ve earned: CERTIFIED FINANCIAL PLANNER™ (CFP®), Certified Investment Management Analyst® (CIMA®) and Chartered Retirement Planning CounselorSM (CRPC®). Together, we provide a diverse clientele with comprehensive financial planning and personalized wealth management.

We offer you and your family a highly collaborative approach for making thoughtful, informed decisions about your personal and business objectives. We specialize in virtually every aspect of wealth management, including retirement income planning, asset allocation, risk management, lending, insurance and estate planning. Because of our holistic perspective, disciplined process and a commitment to each generation, we are trusted by families to deal with their most sensitive financial issues. How can we help you set the course for reaching your goals?

### Financial planning

Navigating every aspect of your financial world ►



### Investment management

Building a strategy based on your priorities ►



### Proactive service

Simplifying your financial life ►



### Business owners

Understanding what matters most to you ►



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## Financial planning

Navigating every aspect of your financial world



Our goals-based approach is comprehensive: We gather insights about your unique personal and financial situation so that we can build an individually tailored financial plan. Then we track your plan's progress, communicate regularly and make adjustments for life changes and economic conditions. The result is a collaborative, disciplined process that tackles your most complex financial needs.

Our integrated wealth planning approach includes:

**Financial planning and investment management**

Our in-depth fact-finding process results in the construction of a comprehensive wealth plan that serves as a road map for meeting your long-term investment objectives. We view this as a business plan for your personal life, creating metrics to measure success and providing context for all important financial decision-making.

**Retirement and lifetime income planning**

Our team can work with you to protect your lifestyle and livelihood in retirement. We will help you understand such influences as risk and investment time horizon, evaluate your current asset allocation and help you maximize your Social Security benefits.

**Insurance consulting and review**

We view insurance as a tool to protect your family's assets, replace income and create a legacy for future generations and philanthropic beneficiaries. We objectively analyze all your current policies to determine whether they meet the needs of your long-term planning.

**Trust and estate planning**

We have the experience and the network to address the complexities of your advanced planning needs. We can help with protecting your assets, reducing estate tax exposure, transitioning wealth to future generations and pursuing philanthropic endeavors.

**Philanthropic consulting**

We'll work with you and family members to provide education on philanthropy and participation strategies for the next generation. Our advice addresses your philanthropic mission statement as well as assessments of your current charitable goals, contributions and associations.

UBS Financial Services Inc., its affiliates and its employees are not in the business of providing tax or legal advice. These materials and any tax-related statements are not intended or written to be used, and cannot be used or relied upon, by any such taxpayer for the purpose of avoiding tax penalties. Any such taxpayer should seek advice based on the taxpayer's particular circumstances from an independent tax advisor.



Simplifying your financial life ▶



Understanding what matters most to you ▶



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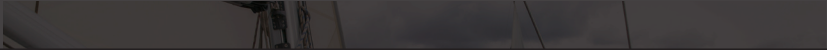
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## Investment management

Building a strategy based on your priorities



The foundation of our investment strategy comes from the expertise of both internal and external sources, combined in an integrated and systematic process. When you work with us as a client, we help ensure you are prepared for opportunities and protected in times of market turbulence. Appropriate asset allocation and risk management are tailored to your unique situation. The result is a complete understanding of your priorities that helps us provide tangible results.

**Open access to custom investment solutions**  
With our open access to an array of financial solutions both within and outside of UBS, we have had great success positioning our clients to seize the opportunities of an unpredictable market.

**A disciplined process focused on asset allocation**  
Through our comprehensive due diligence and planning process, we can determine your family's goals, growth and income needs, and tolerance for risk. This allows us to craft an asset allocation that maintains an opportunistic eye toward investments and changes in the market.

**Risk management**  
By listening and aligning with your objectives, we focus on strategies that help mitigate risk and build balanced portfolios. As we implement your investment strategy, we communicate regularly and track performance, rebalancing and making adjustments for life changes and economic conditions.

**Safeguarding multigenerational wealth**  
Because we understand the connection between wealth and family, we're committed to having a multigenerational impact on your life. Attuned to protecting the financial independence of your entire family, we can help structure a deliberate and meaningful family legacy and direct capital to reflect your values.



**Proactive service**  
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### Proactive service

Simplifying your financial life

Exceptional service is essential to a successful relationship. Accessible and responsive, we always strive to provide the utmost in personalized service. Count on us for regular communication, addressing such topics as tax optimization, risk management and asset allocation strategies.

**Attention on your terms**  
We always strive to provide the utmost in personalized service. By meeting in person twice a year, updating your portfolio quarterly and “touching base” on important topics monthly, count on us for prompt attention, regular communication and relevant insights and information.

**Trusted client service**  
Clients rely on our proactive and consistent client service team for a host of financial and administrative needs. This means taking extra steps to provide customized reporting, help organize tax information or simplify daily financial and investment issues, from setting up online services to handling financial statements.

**A network of resources**  
By working closely with your accountants, attorneys and trusted advisors as well as our network of financial specialists within and outside UBS, we can incorporate all perspectives into one comprehensive approach.

**The strength of UBS**  
We draw upon the heritage of UBS AG, one of the world’s leading wealth management firms. This dynamic worldwide presence provides us with extensive reach and the distinct advantage of the firm’s global perspective and resources.



your financial world ▶



your priorities ▶



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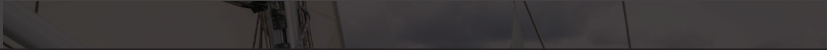
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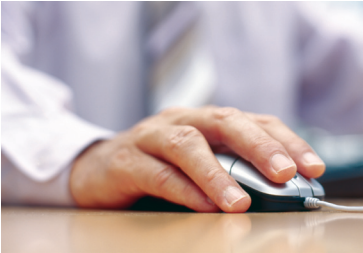
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### Business owners

Understanding what matters most to you



We work with a select number of private business owners who value our ability to speak knowledgeably about their specific professional objectives. We address the full cycle of business needs, from equity compensation plans to the complexities of selling your business.

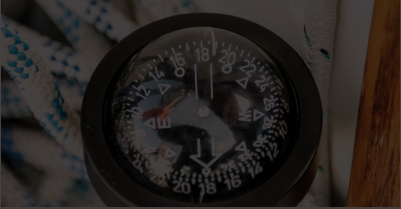
Our end-to-end wealth management solutions address the specific cash flow challenges and tax considerations that come with running a business:

- Strategic business financing
- Benefit and compensation plan optimization
- Succession and exit strategies: ESOP, investment banks, strategic buyer and business valuation
- Discretionary portfolio management for avoiding conflicts of interest
- 401(k) plans, defined benefits and paid-in capital concerns
- Uneven income streams and lump-sum distributions




management, including retirement income planning, asset allocation, risk management, lending, insurance and estate planning. Because of our holistic perspective, disciplined process and a commitment to each generation, we are trusted by families to deal with their most sensitive financial issues. How can we help you set the course for reaching your goals?


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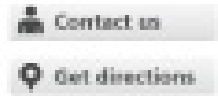


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We understand the challenges you face throughout life’s important personal and professional milestones. Your financial life encompasses much more than your investments. It includes your goals for the future and how you want to live right now. Accessing the deep resources of UBS, our team is strongly positioned to address the realities of today’s economy and meet the wide range of your sophisticated needs.




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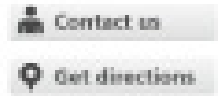


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Todd Starkey believes strongly in continuing his education to better serve his clients. He is among a highly select group of Financial Advisors who have attained both the CERTIFIED FINANCIAL PLANNER™ and Chartered Retirement Planning CounselorSM designations. In addition, Todd is also a Certified Investment Management Analyst®. He has been in the financial services industry since 1996 and was previously with Merrill Lynch from 1999 until 2013, when he joined UBS.

With the Compass Wealth Management Group, Todd serves high net worth individuals, corporate executives and business owners who care about the goals they have for their future. Regardless of their chosen profession, he understands that clients who have attained a significant level of wealth require sophisticated financial strategies and solutions to protect their future. Dedicated to a proactive management approach, combined with a service focus that revolves around sharing his clients’ passions, Todd helps clients realize maximum benefits from their UBS relationship. As he works to help simplify clients’ financial lives, the pressures they experience in their daily lives become more manageable.


Helping to manage and preserve wealth often involves multiple strategies and specialized skills. When appropriate, Todd and the team will brief and introduce clients to legal professionals and other advisors whose expertise may be needed. In addition, Todd supplements the strengths of the team in the following areas by leveraging the resources of UBS, a global wealth management leader:

- Retirement income solutions
- Intergenerational wealth transfer
- Trust, estate and philanthropic services
- Business and personal credit and banking

Todd and his wife, Candy, live in Viera, FL. They have two children, Matthew and Kate, as well as two adult step-children, Kaitlyn and Andrew. He serves on the board of Junior Achievement of the Space Coast and also chairs the Investment Committee for Brevard County. Todd is actively involved with his church and Holy Trinity Episcopal Academy where his children attend.


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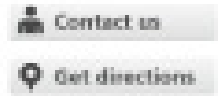
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Tim brings over 18 years of experience as a Financial Advisor to Compass Wealth Management. Having earned the prestigious designation of a CERTIFIED FINANCIAL PLANNER™ in 2000, Tim follows the codes of conduct, practice standards and ethics laid out by the CFP Board. He joined UBS in 2008 after successful careers with Dean Witter and Merrill Lynch in Naples, FL.

With a commitment to providing comprehensive wealth management to a select clientele, Tim emphasizes total portfolio management by creating financial plans and delivering solutions derived from the vast array of resources, tools and services available at UBS. These solutions often include retirement income planning, estate planning, education funding and structuring charitable gifts. In addition, Tim serves as Associate Director–Sales Manager of the North Central Florida Complex. He is responsible for the training and development of nearly 100 Financial Advisors over seven Florida offices.

Born at the United States Naval Academy in Annapolis, MD, Tim grew up in a military family, living throughout the United States. As a young man, he achieved the rank of Eagle Scout. Tim is a graduate of the University of Florida with a B.S. in finance and a minor in economics; he remains active with the university’s alumni association. Tim, his wife, Jodi, and their son, Timmy, live a very active life in Melbourne, FL. In addition to fishing, tennis and golf, they enjoy socializing at the Eau Gallie Yacht Club and volunteering their time at Holy Trinity Episcopal Academy.

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Prior to joining UBS in 2013, Candy worked at Merrill Lynch in Merritt Island, FL, for 25 years. She specializes in all areas of client service and works exclusively with clients of the Compass Wealth Management Group to provide them with the ultimate client experience. Candy’s main client focus includes: residential lending and other liability products as well as long-term care and life insurance quotations and service. In addition, she is responsible for client appointments, events and educational programs.

Candy is very active in the community and serves on the Board of Directors of the Children’s Home Society. She lives in Viera, FL, with her husband, Todd, her two stepchildren, Matthew and Kate, and her Labrador, Nellie. Candy also remains involved in the lives of her two children, Kaitlyn, who lives and works in Tampa, FL, and Andrew, who attends Eastern Florida State in Melbourne, FL.

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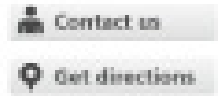
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Ellen brings over 22 years in the financial services industry to Compass Wealth Management. She joined UBS in 2008 after 14 years with A.G. Edwards & Co. Much of Ellen’s administrative and operations training came from her six years serving in the Air National Guard. Additionally, Ellen gained experience as office administrator for a company subcontracted to the Environmental Protection Agency.

Focused on her team’s client services, Ellen helps ensure that inquiries are responded to promptly and information is provided accurately. She is responsible for opening new accounts, client signatures, processing all required documents and also provides support to the team’s Financial Advisors as needed.

A native of Bangor, ME, Ellen has lived in several different areas of the country as well as in Germany. She currently resides in Palm Bay, FL, with her husband and two children. Ellen is an active supporter and volunteer with the American Red Cross, American Cancer Society and the Humane Society. She enjoys reading and participates worldwide in the game of geocaching.

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DJIA	18096.56
NASDAQ	5029.38
S&P 500	2117.26
30yr Tsy	2.81

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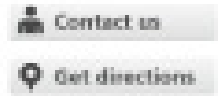
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Senior Registered Client Service Associate  
Team Administrator

**Ellen M. Lausterer**  
Senior Registered Client Service Associate

**Karin C. Sells**  
Senior Client Service Associate


# Meet our team

We understand the challenges you face throughout life’s important personal and professional milestones. Your financial life encompasses much more than your investments. It includes your goals for the future and how you want to live right now. Accessing the deep resources of UBS, our team is strongly positioned to address the realities of today’s economy and meet the wide range of your sophisticated needs.




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Karin began her financial services career with First Union in 1996, while still in her home state of New Jersey. After moving to Florida in 2000, Karin joined the UBS Financial Services Inc. office in Melbourne. She became a Client Service Associate but has also served as Branch Technical Liaison, wire operator, and Assistant Branch Operations Manager. She became a Registered Branch Service Associate in 2009.

Karin’s role at the Compass Wealth Management Group is to handle administrative client service tasks, including banking and online services. Her love of helping clients and focus on providing world-class service is evident in all that she does as an integral part of the group.

Karin is married to Troy and enjoys photography, camping, hiking and reading.

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